

## Finding Drop Ship Suppliers Part 2

### **Using a Directory**

Another option is to tap into a directory. There are free directories (which are obviously quite limited, but still useful)

<http://www.wholesalecentral.com/Dropshippers.html>

[http://www.dropshipsites.com/dropship\\_suppliers/](http://www.dropshipsites.com/dropship_suppliers/)

And there are paid directories, which of course will give you a lot more. However, when it comes to paid directories, most of them are simply not worth the money and some will even cause you to waste time and money.

The only one I can recommend has been around for over 20 years and has an A+ rating with the Better Business Bureau. They also have great support. You can check them out below.

[WWB](#)

### **AliExpress**

It IS possible to drop ship from Aliexpress if you want to sell in the US. It's definitely not ideal because of the longer shipping times and higher chance of parcels getting lost in transit.

However, I know that many of you will want to try this.

ePacket is a new way of shipping parcels from China to the US. It's cheap and also faster than other methods.

So it is possible to make it work, but you must provide top notch customer service to keep customers happy and compensate for the longer shipping times.

Aliexpress option is really only viable for drop shipping in the US. There are some stores that use this method for shipping worldwide, but these stores have a lot of resources and are doing a lot of sales volume. For them, it's a whole different ball game.

A lot of sellers on Aliexpress are very clued up about drop shipping now and you can chat with sellers to ask questions.

There are millions of products on Aliexpress and some people endorse using tools to import 1000's of products straight from Aliexpress to your store.

I would advise you against doing this and in fact I have never yet seen a store have any real success doing this. It sounds like an easy option, but in general it doesn't work. So you still need to choose niches and products based on your target audience and use the guidelines laid out in the earlier lectures.

Shortly we will be looking at uploading real products (as opposed to dummy products!) to your store and optimizing your product pages.

---

*Many students ask why Aliexpress drop shipping is only suitable for the US, so here's why...*

*Shipping times from China to the US are not as long as shipping times to other countries. It can take as long as 5-6 weeks for goods to arrive to some countries and this is really not acceptable (even with excellent customer service!)*

*Additionally, there are many countries that impose customs fees and/or VAT at the border. For example, all European countries (including the UK) will charge border fees on any parcel valued at over €20 (or thereabouts because it varies a little from country to country). It is the recipient who is liable for these fees – in other words the customer. If your customers are being charged these fees, you will soon have a lot of very irate customers!*

*In theory, it is possible to sell only low cost items on your store, but in practice, you can't prevent your customers from adding multiple items to the cart, which would result in a higher order value.*

*Therefore, while you COULD drop ship from Aliexpress to other countries aside from the US, it would be difficult and it's not recommended*

